

Knowledge Age Implications for Talent Management and Knowledge Sharing

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Some Very Relevant K-Age (K-Economy, K-Society) Topics:

- 1. Driver. Major episodic changes in human occupations -- drives all the rest.
- 2. **Engagement**. Focus on more than just human skills/competencies (**aptitudes**). Now the focus is especially on **human attitudes**: Engagement, Passions, Motivation, as well.
- 3. Proven K-Age Initiatives. One K-Sharing example of many: The loss of expertise due to retirement or turnover: K Transfer & Retention/Continuity
- KM Solutions Matrix™. Other proven K-Age Initiatives by typical Organizational Characteristics.





If I listed these known Ages, what is my probable focus?

- Stone Age
- Bronze Age
- Iron Age
- Steel Age
- Etc.





How about: **Humanity's advancement** – use of ever-more enabling **metals**?

But, is there an even more **impactful** view of **ages**?

Yes – Major episodic changes in Human Occupations.

Hunter-Gatherers (since end of last ice age)

The future is already here!

(Four Major Episodic Changes in *Human Occupations*)



Agrarian Age (Pre-history to 1600s)



Industrial Age (1600s to late 1900s)



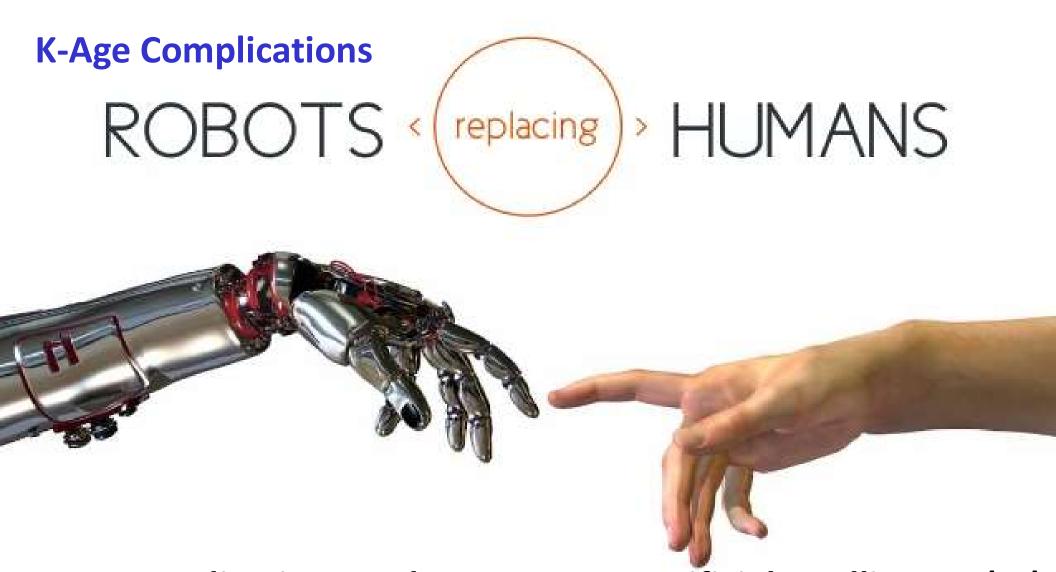


Knowledge is Power!

Now, it's the K Age!



Information/Digital Age (late 1900s)



K-Age Complications: Robots, Drones, Artificial Intelligence (AI).





Summary: K-Age Implications

Agrarian Age — still grow food, but in only US 2-4% vs 80% in 1700s.

Industrial Age — still 'make & move' stuff, but in US 16% vs 80% in 1950.

Information Age — will always need to process data. **Internet of Things** has enabled '**Analytics**', an added, K-Age way of creating K, but K will be the **discriminator**, not commoditized IT.

Knowledge Age — still need **aptitudes** (training: skills/competencies), but **attitudes** will be the major discriminator in the K Age. Attitude changes come from proven K-Age activities.





Poll on Engagement (Simulated due to time constraints)

If **Engagement** is defined as an employee who is **highly motivated**, loves their job, organization, and the other people with whom they work, and who as a result has substantially **higher performance** than the average worker, what do you think is the average engagement level around the world?

- 10%
 2 25%
- 3. 40%
- 4. 50%
- 5. Over 50%





Engagement Drivers

Gallup's Engagement Research Results –
An elegant solution, the Q¹²

Understanding your own personal traits.

Engagement Drivers

(Simulated due to time constraints)



Introduction to the Knowledge Maturity Model (MATURE)™



Human Capital Analytics Factors

Score each **factor** on 1-5 Likert scale:

1—strongly **disagree**...to...5—strongly **agree**.

Your organization's employees would claim:

(Simulated due to time constraints)

- "We know what is expected of us."
- 2. "We have the facilities, materials and IT tools to do our work right."
- 3. "They have the daily opportunity to do what they do best."
- 4. "They get regular recognition/praise."
- 5. "Someone **cares** about me as a person."
- "Someone encourages my development."
- 7. "My opinions seem to count."
- 8. "The mission or purpose of my organization makes me feel my job is important."
- 9. "My associates/fellow employees are committed to quality work."
- 10. "I have a **best friend** at work."
- 11. "In the last six months someone has talked to me about my progress."
- 12. "In the last year, I have had opportunities to learn and grow."

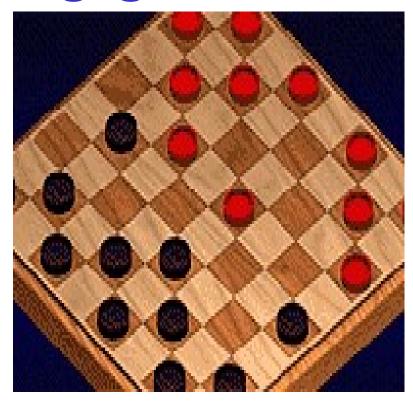
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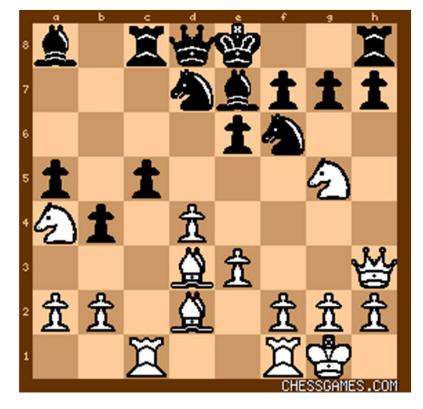




Engagement Drivers – Personal Traits



What is the difference?



Loss of Expertise (Critical K) – Retirement or Turnover Poll on Techniques to Harvest Critical Knowledge

Baby Boomer retirements are continuing, and employee turnover seems to be increasing in many regions. Hence, the capture of departing critical knowledge and the need for accelerated learning curves for new employees, becomes essential to organizational performance, health and sustainability in the K Age. What do you think are the expected amounts of critical K captured by:

Exit Interviews		&	Mentoring?	
1.	5%	/	21%	(Simulated due to time constraints)
2.	5%	/	37 %	
3.	11%	/	67%	
4.	19%	/	>80%	K Transfer & Retention
5.	Over 20%	/	>80%	
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KM Solutions Matrix™

What if top management could study a list of **organizational characteristics** and decide if any **applied** to them/their operation?

Further, what if each characteristic had a proven KM solution that could substantially improve their operations, many without enormous capital expense?

Would that seem appealing to you, if at all possible?

(Simulated due to time constraints)

1. Yes

2. No

This is a trick question.

Of course the answer is true, but only if possible.





Poll on the APPLICABILITY of the following Organizational Characteristics to your organization.

Check Yes/No, or on scale 1 (not applicable) to 5 (very applicable).

(Simulated due to time constraints)





KM Solutions Matrix[™] -- Typical Organizational Characteristics (6 of 12)

- 1. Do you do **complex projects** with enough **similarities**, that you could learn from one project to the next?
- 2. Do you have **multiple**, essentially identical **operations** (assembly plants, drilling ops., marketing, admin, retailing, product development, etc.)?
- 3. Do you face **competitive pressures**, disruptive new technologies and many other issues that threaten your performance, health and long-term sustainability?
- 4. Do you have complex or rapidly **changing environments**, and/or experiencing high turnover for any number of reasons, aka Rethink Learning?
- 5. Is unique or **specific expertise** often needed to help solve complex **issues**, and/or for project **staffing**?
- 6. Do you have huge numbers of organizational **documents**, often in knowledge **silos**, with little explicit information and knowledge sharing, or ability to find what you need when you need it?





REVIEW: Some Very Relevant K-Age (K-Economy, K-Society) Topics

- 1. Major **episodic** changes in **human occupations** Result, the K Age.
- 2. K-Age **Engagement**. **Human attitudes:** Engagement, Passions, Motivation.
- 3. Proven K-Age Initiatives. K Transfer & Retention/Continuity.(KT&R).
- 4. KM Solutions Matrix™. Match typical Organizational Characteristics to 12 proven KM Initiatives, such as the KT&R.



Questions? Contact me at:

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